



JOHN SCHOSER

Managing Director, Morgan Stanley

John Schoser is a Managing Director of Morgan Stanley, responsible for 3.8 million square feet of office, retail, raw land and industrial space as well as oversight of 21K apartment units and 285 hotel rooms across the US, Brazil and Canada valued at over \$6.5B. His clients have included major foreign investors, domestic corporate and state pension funds, as well as insurance companies. John has directed over \$1 billion in asset sales; including purchase money financing/underwriting John's current role includes the evaluations of investment opportunities, supporting major investment activities, such as portfolio level acquisitions, dispositions, development, joint venture and entity level underwriting. In addition John is responsible for the preparation of financial and valuation models and focusing on increasing the value by implementing distinct asset management strategies, including creative leasing and operational efficiencies. Prior to joining Morgan Stanley in November 2003, John worked with Lend Lease predecessor (Equitable Real Estate) since 1987. He spent time in Denver, Chicago, Atlanta and New York. John is a member of NAIOP and The Appraisal Institute. He received an MBA from Loyola University, and a BS, BA in Finance and Real Estate from the University of Denver