

NAIOP Chicago 37th Annual Awards for Excellence Finalists

Broker Transaction of the Year - Downtown Office

GoHealth at TheMart | 222 Merchandise Mart Plaza, Chicago

- Square Footage: 91,297 RSF
- GoHealth occupied 82,312 RSF across 5 buildings in River North with varying lease expiration. Some locations had near-term lease expirations and termination options, while others had longer-term leases. These older, inefficient spaces did not meet GoHealth's collaboration needs. With Covid impacting economics, Stream and JLL were tasked with finding an economical deal with low capex. They needed to accommodate a large workforce on one floor, find suitable large floor plate options, and complete the move before September 1, 2023. Despite overlapping lease obligations, Stream and JLL identified a cost-effective sublease solution at the Merchandise Mart, offering upgraded amenities at a 35% discount.
- Landlord/Seller's Brokers: Jason Houze & Tyler Reaumond, CBRE
- Tenant/Buyer's Brokers: Phil Geiger, Stream Realty Partners & Andy Strand, JLL





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Harrison Street at 919 West Fulton Market | 919 West Fulton Market, Chicago

- Square Footage: 87,734
- Colliers' Dan Arends, Ryan Barr and Alain LeCoque secured the anchor tenant for the only new development in Chicago in 2023 when the trio represented Harrison Street in its 87,734 SF headquarters lease at 919 W. Fulton Market, a development by Fulton Street Companies.
- Landlord/Seller's Brokers: Alex Najem, Fulton Street Companies
- Tenant/Buyer's Brokers: Dan Arends, Ryan Barr & Alain LeCoque, Colliers





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Lessen at 203 North LaSalle | 203 N LaSalle St, Chicago

- Square Footage: 76,932 SF
- Lessen, a real estate software company, signed a 76,932-square-foot lease at 203 North LaSalle. Located in the heart of Chicago's Central Business District across the street from Google's Thompson Center, 203 North LaSalle is a well-known hub connecting to the CTA and the Pedway, plus extensive public parking. Ownership recently completed an extensive \$15 million transformation and offers tenant-exclusive amenities, including a conference center, tenant lounge, fitness center, and a secured, modern bike room. The LEED Gold-certified building was developed by Stein & Conand with Skidmore, Owings & Merrill acting as architect. A general contractor is still being considered.
- Landlord/Seller's Brokers: Kathleen Bertrand, Eric Myers & John Nelson, Transwestern
- Tenant/Buyer's Brokers: Jake Ehrenberg & Brian Means, JLL





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Winston & Strawn at 300 North LaSalle | 300 North LaSalle St, Chicago

- Square Footage: 148,248
- CBRE's Nancy Pacher represented Winston & Strawn LLP in a new 148,248 square foot lease to relocate the firm's headquarters of 30+ years to 300 North La Salle St., a Class A+ trophy tower located along the Chicago River. Winston & Strawn were attracted by the top-ofthe-line amenities and environment that 300 North La Salle St. provides, including floor to ceiling windows and a magnificent interior staircase that runs through all six floors.
- Landlord/Seller's Brokers: Maggie Brophy & Greg Tait, Irvine Company
- Tenant/Buyer's Brokers: Nancy Pacher, CBRE

