

**NAIOP Chicago**  
**37<sup>th</sup> Annual Awards for Excellence Finalists**  
Broker Transaction of the Year - Industrial

**Samsung at 701 Central Avenue** | 701 Central Avenue, University Park, IL

- **Square Footage:** 1,552,475
- Our C&W team was hired to market and re-tenant Chicago's largest available property. By repositioning and re-introducing the asset to the market with an aggressive marketing campaign, the team secured a tenant immediately after vacancy. Sean Henrick and Ryan Klink represented the landlord, W.P. Carey, while Jason West, Lou D'Avanzo, and Adam Cooke represented the tenant, Samsung. The campaign generated positive attention through detailed collaterals, targeted tenant lists, and clear financial objectives. Despite challenges, the team delivered a compelling offer, leading Samsung to consolidate operations at 701 Central Ave. The team achieved a 10+ year commitment, meeting both parties' goals.
- **Landlord/Seller's Brokers:** Sean Henrick & Ryan Klink, *Cushman & Wakefield*
- **Tenant/Buyer's Brokers:** Jason West, *Cushman & Wakefield*

